

Marco D'Angelo

CEO OF *BEECO · AGRIFOODTECH · VENTURE BUILDER

I turn TRL 4–7 science into startups that work in the field, *with data, not slides.*



80+

startups selected and supported by *beeco

6

cities for a4oi, agrifood open innovation

3

agrifoodtech reports for COP28, COP29 and COP30

10+

Techstars Startup Weekend editions

SHORT BIO

Free to reuse, in full or in part.

Marco D'Angelo is CEO of *beeco, an Italian agrifoodtech ecosystem that has selected and supported 80+ startups, from research to the field. He is Venture Partner at ToSeed & Partners, Operations Director of Agrifood Axelerator and Communications Lead at Farming Future. He teaches at ESCP Business School and writes a weekly column for Startup Business.

LONG BIO

Marco D'Angelo is CEO of *beeco, an Italian agrifoodtech ecosystem for venture building, incubation and acceleration: 80+ startups selected and supported, with hubs in Maremma, Puglia, Emilia and Albania. He works where university research (TRL 4–7) meets the market: field pilots, data before slides.

He is Venture Partner at ToSeed & Partners, Operations Director of Agrifood Axelerator (Federalimentare, ENEA and

*beeco), one of the promoters of X Combinator, Communications Lead at Farming Future and InnovUp's Thematic Ambassador for AgriFoodTech. He teaches at ESCP Business School in Turin and writes a weekly column for Startup Business. A speaker at COP28 in Dubai and at New York Climate Week 2025, he co-authored *beeco's agrifoodtech reports for COP28, COP29 and COP30.

NINE ROLES, ONE MISSION

Moving research from the lab to the field, through startups that work.

*beeco

CEO

Venture builder, incubator, accelerator

ToSeed & Partners

VENTURE PARTNER

Early-stage scouting, due diligence, venture building

X Combinator

PROMOTER

Vertical agritech incubator, since 2026

Agrifood Axelerator

OPERATIONS DIRECTOR

Federalimentare, ENEA and *beeco

Farming Future

COMMUNICATIONS LEAD

National AgriFood Tech hub, backed by CDP Venture Capital

InnovUp

THEMATIC AMBASSADOR AGRIFOODTECH

Italian innovation and startup association

ESCP Business School

MODULE LEADER

Tech-Driven Innovation in F&B, Turin

Techstars Startup Weekend

FACILITATOR

10+ editions in five cities

LADi

BOARD MEMBER

Entrepreneurs and professionals with disabilities

SPEAKING

I bring the field's perspective where there are usually only slides.

When I step on a stage or sit at a table, I'm not there to agree. Disagreement without data is noise. Disagreement with data is contribution.

TOPICS

- 01 Technology transfer: from lab to market, what works and what doesn't
- 02 Open innovation in agrifood: how to avoid innovation theatre
- 03 AgriFoodTech & sustainability: metrics, supply chains, adoption
- 04 Startups & research: TRL, pilots, readiness, go-to-market
- 05 Ecosystems: how to build partnerships that last

FORMATS

Keynote	15-25'
Fireside chat	30-40'
Moderated panel	45-60'
Workshop / working table	90-180'

SELECTED STAGES

- COP28 · Dubai · Speaker and co-author of the COP28, COP29, COP30 reports
- New York Climate Week 2025 · Speaker
- AI Festival 2026 · Speaker
- TEDxTaranto · CMO and organizer
- a4oi · Agrifood 4 Open Innovation · Creator and organizer: Siena, Bari, Bologna, Milan, Padua, Naples
- WMF · We Make Future · Agritech Ambassador and track curator
- Italian Tech Week · Side event organizer

AUTUMN 2026

- 2 OCT SKOPJE **Startup Revolution AI Summit**
Main stage panel
- 8 OCT TURIN **agrifood next 60**
Launch of the publication curated by *beeco with ESCP and InnovUp
- 14 OCT TUNIS **BIGTECH Africa 2026**
Italian Embassy panel, representing InnovUp
- 21 OCT MILAN **The Long Shot**
Season-opening talk: "What will we eat in 100 years?"
- 27-30 OCT PARMA **Cibus Tec**
a4oi hosting the Agrifood Axelerator bootcamp

WRITING

Startup Business

WEEKLY COLUMN

Analysis and founder interviews on Italy's agrifoodtech ecosystem, from an operator's perspective. From October, the agrifood next 60 series.

- Carbon farming: between real money and paper credits
- Foundation models in agriculture: AI that doesn't own its data
- Vertical farming, autopsy of a bubble

All articles · startupbusiness.it

THREE RULES, NO EXCEPTIONS

Evidence First

Field data decides, not slides.

Lean Pilots

Pilot first, scale later.

Operator Alignment

Clear metrics, skin in the game.

CONTACT

Interviews, speaking, partnerships.

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